## **Global Competitiveness and Armenia**

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A comprehensive Global Competitiveness study has been conducted by World Economic Forum utilizing various indicators to rank 144 countries in different areas. This report is a short summary of the findings of that comprehensive study with emphasis on Armenia and its neighboring countries. The study was done at a time when the global economy seems to be finally leaving behind the worst and longest- lasting financial and economic crisis of the past 80 years.

Much of the growth in recent years has taken place because of the extraordinary and bold monetary policies in countries such as the United States, Japan, and the United Kingdom. Overall, growth prospects in advanced economies are better than they have been in recent years, albeit very unevenly distributed. The recovery in the United States seems to be well grounded with strong output and employment figures. In Europe the picture is more mixed, with many countries now recording stronger growth, while others continue to suffer from weak growth, high unemployment, and financial fragmentation.

Competitiveness has been defined as the set of institutions, policies, and factors that determine the level of productivity of a country. The level of productivity, in turn, sets the level of prosperity that can be reached by an economy. The productivity level also determines the rates of return obtained by investments in an economy, which in turn are the fundamental drivers of its growth rates. In other words, a more competitive economy is one that is likely to grow faster over time.

The components of determining competitiveness are grouped into the following main 12 areas by the World Economic Forum study:

**Institutions** - The institutional environment is determined by the legal and administrative frameworks within which individuals, firms, and governments interact to generate wealth. The importance of a sound and fair institutional environment has become all the more apparent during the recent economic and financial crisis and is especially crucial for further solidifying the fragile recovery.

**Infrastructure** - Extensive and efficient infrastructure is important for ensuring the effective functioning of the economy. Well-developed infrastructure reduces the effect of distance between regions by integrating the national market and connecting it at low cost to markets in other countries and regions.

**Macroeconomic Environment** - The stability of the economic conditions are important for business; therefore, is significant for the overall competitiveness of a country. The economy cannot grow in a sustainable manner unless the macroeconomic environment is stable.

**Health and Primary Education** - A healthy workforce is vital to a country's competitiveness and productivity. Basic education increases the efficiency of each individual worker.

**Higher Education and Training** - Quality higher education and training is crucial for economies that want to move up the value chain beyond simple production processes and products.

**Goods Market Efficiency** - Countries with efficient goods markets are well positioned to produce the right mix of products and services given their particular supply and demand conditions, as well as to ensure that these goods can be most effectively traded in the economy.

**Labor Market Efficiency** - The efficiency and flexibility of the labor market are critical for ensuring that workers are allocated to their most effective use in the economy and provided with incentives to give their best effort in their jobs.

**Financial Market Development** - An efficient financial sector allocates the resources saved by a nation's citizens, as well as those entering the economy from abroad, to their most productive uses.

**Technological Readiness** - In today's globalized world, technology is increasingly essential for firms to compete and prosper.

**Market Size** - The size of the market affects productivity since large markets allow firms to exploit economies of scale.

**Business Sophistication** - There is no doubt that sophisticated business practices are conducive to higher efficiency in the production of goods and services.

**Innovation** - Innovation can emerge from new technological and non- technological knowledge. Although less-advanced countries can still improve their productivity by adopting existing technologies or making incremental improvements in other areas, for those that have reached the innovation stage of development this is no longer sufficient for increasing productivity. Firms in these countries must design and develop cutting-edge products and processes to maintain a competitive edge and move toward even higher value-added activities.

While all of the indicators described above are required for all economies, they will affect different economies in different ways. The best way for Armenia to improve its competitiveness is not the same as the best way for France to do so. This is because Armenia and France are in different stages of development.

Armenia is considered a Stage 2 development country. In a Stage 2 economy, as a country becomes more competitive, productivity will increase and wages will rise with advancing development. Countries will then move into the efficiency-driven stage of development, when they must begin to develop more efficient production processes and increase product quality. At this point, competitiveness is increasingly driven by higher education and training, efficient goods markets, well-functioning labor markets, developed financial markets, the ability to harness the benefits of existing technologies, and a large domestic or foreign market.

The Global Competitiveness Index has been used as an important tool by policymakers of many countries over the years. The Index has become widely recognized as one of the key assessments of global competitiveness. Table 1 provides rankings of Armenia, Russian Federation, and Armenia's neighbors along with names of the top six ranked countries.

Normally economic size of any country has direct relationship with different social and justice issues. Therefore, one needs to compare Armenian economy to other countries. US with gross domestic product of \$16,800 billion (2013) is the largest economy in the world followed by China with \$9,181 billion, and Japan with \$4,900. Gross domestic product of Armenia in 2013 was only \$10.5 billion, which makes Armenia as 120<sup>th</sup> country among 144 countries.

Gross domestic product (GDP) per capita is also an important indicator. In 2013, GDP of Luxembourg, Norway, and Qatar was \$100,000. US was at ninth location with \$53,100 and in comparison Armenia's GDP per capita was just \$3,200 with ranking of 100<sup>th</sup> place among 144 countries. Table 2 provides gross domestic product and GDP of Armenia and its neighbors.

Table 1 - 2015 Global Competitiveness Overall Rankings

Country	Rank
Switzerland	1
Singapore	2
United States	3
Finland	4
Germany	5
Japan	6
Azerbaijan	38
Turkey	45
Russian Federation	53
Georgia	69
Iran	83
Armenia	85

In today's global market economy, different countries compete for providing services and goods to other countries and multinational corporations. Competitiveness of each country is measured by indicators in 12 different areas explained earlier. Institutions are the first indicator that needs to be

considered. Table 3 shows where Armenia stands in comparison to its neighbors as well as US and Russia for different institutional indicators.

Table 2 - Gross Domestic Products

Country	Gross domestic product in billions	Rank	GDP	Rank
Russian Federation	\$2,118.0	8	\$14,820	49
Turkey	\$827.2	17	\$10,815	60
Iran	\$366.3	32	\$4,750	86
Azerbaijan	\$73.5	65	\$7,900	69
Georgia	\$16.2	103	\$3,605	95
Armenia	\$10.5	120	\$3,200	100

Table 3 - Rankings of the Institutional Indicators

Country		Different Institutional Indicators													
Country	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Armenia	67	84	80	78	76	107	71	76	43	95	39	57	81	90	22
Azerbaijan	91	80	77	46	85	99	55	52	32	60	48	40	71	64	23
Georgia	85	106	32	79	23	65	48	67	8	71	24	27	28	54	16
Iran	86	127	84	65	97	89	68	82	125	94	127	121	80	121	117
Turkey	47	72	74	62	54	101	59	37	71	56	42	90	103	68	34
Russia	120	107	102	74	102	109	87	87	111	110	68	101	114	72	98
USA	25	20	30	48	36	30	47	73	82	23	44	73	22	33	6

## List of institutional indicators

- 1. **Property rights** how strong is the protection of property rights, including financial assets?
- 2. **Intellectual property protection -** how strong is the protection of intellectual property, including anti-counterfeiting measures?
- 3. **Diversion of public funds** how common is diversion of public funds to companies, individuals, or groups due to corruption?
- 4. **Public trust in politicians** how is the ethical standards of politicians?
- 5. **Irregular payments and bribes** how common is it for firms to make undocumented extra payments or bribes?
- 6. **Judicial independence** to what extent is the judiciary independent from influences of members of government, citizens, or firms?
- 7. **Favoritism in decisions of government officials** to what extent do government officials show favoritism to well-connected firms and individuals?
- 8. **Wastefulness of government spending** how efficiently does the government spend public revenue?
- 9. **Burden of government regulation** how burdensome is it for businesses to comply with governmental administrative requirements?
- 10. **Efficiency of legal framework in settling disputes** how efficient is the legal framework for private businesses in settling disputes?
- 11. **Transparency of government policymaking** how easy is it for businesses to obtain information about changes in government policies and regulations affecting their activities?
- 12. Organized crime to what extent does organized crime impose costs on businesses?
- 13. **Reliability of police services** to what extent can police services be relied upon to enforce law and order?

14. **Ethical behavior of firms** - how is the corporate ethical behavior in interactions with public officials, politicians, and other firms?

## 15. Strength of investor protection

Results show that Russian Federation has the worst ranking among the seven countries shown with Iran being the close second. Between Armenia, Georgia, and Azerbaijan, it seems Georgia has the best rankings and Armenia the worst. Azerbaijan's ranking of 46 for public trust in politicians is better that US's ranking of 48. This may not be right base on the published incidents of abuse of power in Azerbaijan. Armenia's worst raking is in related to the judiciary independence.

Numerous indicators are used to determine the overall rankings of each country. Table 4 provides Armenia's ranking in selected areas. Results indicate brain drain is a major issue as Armenia's economy is not capable to retain and utilize talents, which is the main cause of mass emigration.

Table 4 – Armenia's Rankings at Different Areas

Indicators	Ranking
Soundness of banks	66
Availability of financial services	75
Country credit rating	85
Ease of access to loans	97
Effectiveness of anti-monopoly policy	105
Quality of math and science education	69
Quality of primary education	83
Quality of scientific research institutions	105
Country capacity to retain talent	123

The following chart shows the most problematic factors for doing business in Armenia. Clearly corruption, financing, and tax regulations are hindering business in Armenia.

